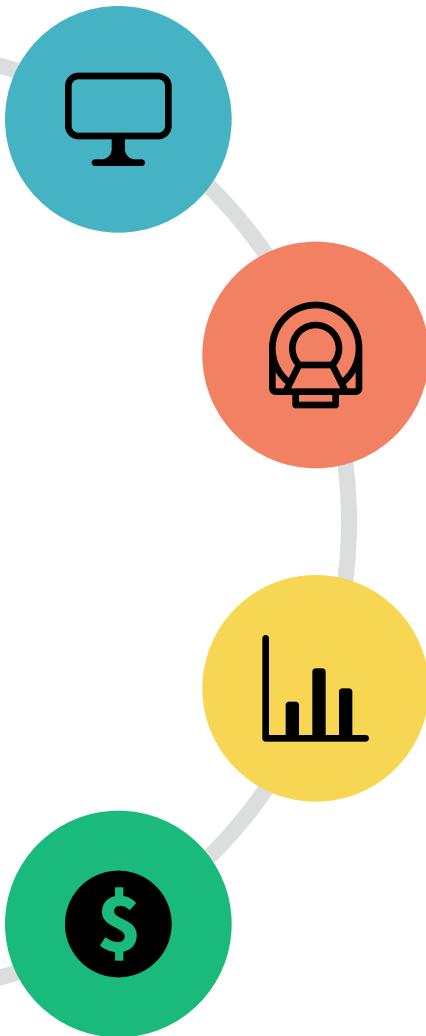


Financial solutions that speak to the changing healthcare industry

The healthcare industry is evolving and here at Healthcare Financial Services, we're evolving along with it. We offer a range of financial solutions to help meet customers' clinical, operational and financial needs.



Technology management

A holistic approach to technology management and financing

- Manage technology obsolescence
- Lock in predictable cost structures
- Improve clinical efficacy, and sustain over time
- Drive consistency through standardization and asset optimization



Metric-based

Risk-sharing models to adjust your cost structure over time

- Flexibility to add new technology in changing environment
- Enable capacity for procedures that have an uncertain reimbursement future



Portfolio optimization & management

A strategic assessment of existing assets

- Assess current asset utilization and capital planning efficiencies
- Create a technology management plan aligned with clinical, operational and financial goals
- Reduce operational costs



Traditional acquisition models

Leasing to pass more of the risks of asset ownership to the lessor or manufacturer

- Manage assets
- Right size capacity
- Drive standardization or utilization based on internal changes and external market forces

Our solutions

Our dedicated financial experts have developed 30+ alternative procurement structures to enable customers to have the right technology at the right place at the right time.

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